



**Australian Pricing Comparisons
Medicine Cabinet**

Pricing Comparisons—Medicine Cabinet

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The pricing comparisons contained in this publication were conducted in April 2008.

Prices are generally at RRP (recommended retail prices) where available. Prices quoted are not promotion or pack prices.

Prices are obtained from either supermarkets (mainly Coles and Safeway in Melbourne), corporate product websites or online shopping websites.

Prices may vary based on location, retail outlet, online shopping websites or promotions.

All Melaleuca prices are in PC (Preferred Customer) prices and inclusive of GST.

Every attempt is made to use comparison products in similar package sizes.

For most products, cost per ml versus gram is used at a 1:1 ratio. This may vary from product to product, but overall, they are generally comparable if the product density is similar.

Every attempt has been made to represent competitor products with the correct brand name, size, weight and pricing. This can change even over the course of three months or may vary based on location.

This data places no judgement on the effectiveness or quality of the competitor products listed. It is simply a factual comparison at the time of printing using publicly available data.

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Sub Category: Body Lotion—Extremely Dry Skin
Melaleuca Brand: Renew Intensive Skin Therapy—Value Size

Company	Brand	Price \$AU	ml/g	ml/g per Use	No. of Uses	Cost per Use
Melaleuca	Renew Intensive Skin Therapy	32.95	591ml	5ml	118	28c
InEssense	Eczema Relief Cream	24.95	60ml	5ml	12	\$2.08
Emu Fire	Emu Fire	16.45	75g	5g	15	\$1.10
Plunkett Pharmacy	NS-21 Active Revitalising Complex	39.95	250ml	5ml	50	80c
Eucerin	Eucerin Ointment	11.69	100g	5g	20	58c
Nutraplus	Nutraplus	9.99	100g	5g	20	50c
Plunkett Pharmacy	NS-8 Rough Skin Complex	24.95	250ml	5ml	50	50c
Hamilton	Hamilton Creme	9.69	100g	5g	20	48c
Sigma	NS8 Dry Skin	20.95	250ml	5ml	50	42c
Urederm	Urederm	7.69	100g	5g	20	38c
Eulactol	Cream for Very Dry Skin	9.49	125ml	5ml	25	38c
Dermaveen	Dermaveen Moisturising Lotion	17.55	250ml	5ml	50	35c
Plunkett Pharmacy	NS-5 Protective Skin Complex	16.95	250ml	5ml	50	34c
Avon	Moisture Therapy Body Lotion	12.99	200ml	5ml	40	32c
Eulactol	Dry Skin Lotion	9.11	150ml	5ml	30	30c
Rosken	Skin Repair—Dry, Itchy & Scaly Cream	3.95	75ml	5ml	15	26c
Plunkett Pharmacy	NS-7 Intensive Moisturising Complex	12.95	250ml	5ml	50	26c
Cetaphil	Moisturising Lotion	12.36	250ml	5ml	50	25c

*Eucerin Ointment is not the same as the Eucerin US product mentioned in the US clinical trials. This refers to the Eucerin Original Moisturising Lotion which is not available in Australia.



Sub Category: Bath Oil—Extremely Dry Skin
Melaleuca Brand: Renew Bath Oil

Company	Brand	Price \$AU	ml	ml per Use	No. of Uses	Cost per Use
Melaleuca	Renew Bath Oil	15.95	118	5	23	68c
Nutrimetics	Aromatherapy Bath Oil	29.00	100	5	20	\$1.45
Jurlique	Tranquillity Pure Bath Oil	22.00	100	5	20	\$1.10
Nutrimetics	Nutri-Rich Foaming Bath Oil	31.50	150	5	30	\$1.05
In Essence	Sacred Flower Bath Oil	15.95	100	5	20	80c
Jurlique	Baby's Calming Bath Oil	15.00	100	5	20	75c

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Sub Category: Acne Prone/Blemished/Oily Skin—Facial Wash
Melaleuca Brand: Zap-It! Facial Wash



Company	Brand	Price \$AU	ml/g	ml per Use	No. of Uses	Cost per Use
Melaleuca	Zap-It! Facial Wash	12.95	177ml	5ml	35	37c
Clinique	Clinique Anti Blemish Solutions Cleansing Foam	36.00	125ml	5ml	25	\$1.44
Nutrimetics	Clear—Shine Control Cleansing Gel	20.00	100ml	5ml	20	\$1.00
Lush	Herbalism Cleanser for oilier and problem skin	16.95	100g	5g	20	85c
The Body Shop	Tea Tree Oil & Mint Daily Foaming Wash	21.95	150ml	5ml	30	73c
Benzac	Benzac AC Wash 5%	20.69	200ml	5ml	40	52c
Avon	Solutions—True Pore-Fection Skin Refining Cream Cleanser	14.99	150g	5g	30	50c
Avon	Tea Tree 3 in 1 cleanser	9.99	100ml	5ml	20	50c
Johnson & Johnson	Clean & Clear Continuous Control Acne Wash	14.03	141g	5g	28	50c
Neutrogena	Oil-Free Acne Wash	15.11	177ml	5ml	35	43c
Loreal	Pure Zone Deep Exfoliating Gel Wash	10.95	150ml	5ml	30	37c
Clearasil	Clearasil Deep Pore Gel Wash Deep Pore Gel Wash	13.98	200ml	5ml	40	35c

Sub Category: Acne Prone/Blemished/Oily Skin—Creme
Melaleuca Brand: Zap-It! Pore Clarifying Creme



Company	Brand	Price \$AU	ml/g	ml per Use	No. of Uses	Cost per Use
Melaleuca	Zap-It! Pore Clarifying Crème	12.95	30ml	2ml	15	86c
Jurlique	Jurlique Blemish Cream	22.00	8ml	2ml	4	\$5.50
Clinique	Anti Blemish Solutions Spot Treatment Gel	32.00	15ml	2ml	8	\$4.27
Avon	Solutions—True Pore-Fection Spot Prevention Lotion for Acne Prone Skin	14.99	9ml	2ml	5	\$3.33
Nutrimetics	Clear Spot Corrector Crème	17.00	15ml	2ml	8	\$2.27
Botani	Botani Rescue Acne Cream	24.95	30g	2g	15	\$1.66
Clearasil	Clearasil Pimple Treatment Crème	12.41	20g	2g	10	\$1.24
Oxy 5	Oxy 5 Vanishing Cream	11.99	22g	2g	11	\$1.09
The Body Shop	Sage & Comfrey Blemish Gel	12.95	30ml	2ml	15	86c

Sub Category: Acne Prone/Blemished/Oily Skin—Toner
Melaleuca Brand: Zap-It! Astringent



Company	Brand	Price \$AU	ml/g	ml per Use	No. of Uses	Cost per Use
Melaleuca	Zap-It! Astringent	12.95	237ml	5ml	47	27c
Nutrimetics	Clear - Purifying Toning Lotion	20.00	100ml	5ml	20	\$1.00
Young Solution	Young Solution Tone Down	9.99	100ml	5ml	20	50c
Lush	Lush Tea Tree Water	19.95	250g	5g	50	40c
Avon	Clearskin—Purifying Astringent Blackhead Cleansing formula	9.95	150ml	5ml	30	33c
Johnson & Johnson	Clean & Clear Oil Control Toner	7.00	125ml	5ml	25	28c
Nivea	Nivea Visage Young Freshen Up Toner	8.02	150ml	5ml	30	27c
The Body Shop	Tea Tree Oil Freshener	12.95	250ml	5ml	50	26c
Johnson & Johnson	Clean & Clear Blackhead Clearing Toner	8.69	200ml	5ml	40	22c

Sub Category: Acne Prone/Blemished/Oily Skin—Spot Treatment
Melaleuca Brand: Zap-It! Quick Stick



Company	Brand	Price \$AU	ml/g	ml per Use	No. of Uses	Cost per Use
Melaleuca	Zap-It! Quick Stick	12.95	9ml	1ml	9	\$1.45
Clinique	Anti Blemish Solutions Post Blemish Formula	35.00	2g	1g	2	\$17.50
The Body Shop	Tea Tree Oil Blemish Stick	9.95	3g	1g	3	\$3.98
Skin Doctors	Skin Doctors Overnight Skin Zapper	24.95	10ml	1ml	10	\$2.50
Avon	Avon Clearskin Invisible Blemish Corrector	9.99	5g	1g	5	\$2.00
Clearasil	Clearasil Quick Stick	6.81	5ml	1ml	5	\$1.36

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Sub Category: Sunscreen Body Lotion or Creme SPF30+
Melaleuca Brand: Sun Shades Every Body SPF30+ Sunscreen



Company	Brand	Price \$AU	ml/g	ml per Use	No. of Uses	Cost per Use
Melaleuca	Sun Shades Every Body SPF30+ Sunscreen	14.95	200ml	30ml	6.7	\$2.24
Jurlique	Sun Lotion SPF 30+	59.00	100ml	30ml	3.3	\$17.70
Dr Lewinns	Dr Lewinns Moisturising Sun Defence	39.95	100g	30g	3.3	\$11.99
Clinique	Suncare UV Response Body SPF30	31.00	150g	30g	5.0	\$6.20
Pfizer	Aquasun Lotion SPF 30	16.69	125ml	30ml	4.2	\$4.01
Nutrimetics	Sun Days Sunscreen Crème 30+	36.00	300ml	30ml	10.00	\$3.60
Nivea	Moisturising Sun Sunscreen Lotion 30+	17.75	200ml	30ml	6.7	\$2.66
Avon	Avon Sunblock Lotion SPF30+	19.99	250ml	30ml	8.3	\$2.40
Banana Boat	Banana Boat SPF 30+ Ultra	15.99	200g	30g	6.7	\$2.40
Le Tan	Le Tan 30+ Everyday Lotion	9.99	125ml	30ml	4.2	\$2.40
Hamilton	Hamilton Sunscreen Milk 30+	9.95	125ml	30ml	4.2	\$2.39
Ego	Ego Sensense SPF 30+ Ultra Lotion	8.99	125ml	30ml	4.2	\$2.16

Notes:

Most comparisons were attempted to be made with lotions. If there are no lotions in the range, milk or crème was used. Gels or sprays were not used. You need to use about 6 teaspoons or 30ml to cover your whole body.

The closest to a 200ml size was used. Only comparisons with 30SPF were made.

Not included were special-purpose sunscreens (for example, for children or sensitive skins) unless this was a brand's standard general product.

Sub Category: Sunscreen Face Lotion SPF30+
Melaleuca Brand: Sun Shades Every Face SPF30+ Sunscreen



Company	Brand	Price \$AU	ml/g	ml/g per Use	No. of Uses	Cost per Use
Melaleuca	Sun Shades Every Face SPF 30+ Sunscreen	12.95	75ml	5ml	10	86c
Mary Kay	Mary Kay TimeWise® Day Solution Sunscreen SPF 25	48.00	29ml	5ml	6	\$8.28
Dr. Lewinns	Private Formula Facial Moisturising Lotion SPF30+	49.95	50g	5g	10	\$5.00
Clinique	Super City Block SPF 25	34.00	40ml	5ml	8	\$4.25
Kosmea	Moisturising Lotion SPF 30+	39.95	50ml	5ml	10	\$4.00
Clinique	Sun Care UV Response Face Cream 30+	31.00	50g	5g	8	\$3.72
Clarins	Sun Wrinkle Control Cream SPF 30	38.00	75ml	5ml	15	\$2.53
Megan Gale	Invisible Zinc Daywear Moisturiser SPF30+	24.95	50g	5g	10	\$2.50
John Plunkett	Protective Day Cream SPF25	24.99	60g	5g	12	\$2.08
Nutrimetics	Sun Days Face Crème 30+	19.00	50ml	5ml	10	\$1.90
Hamilton	SPF 30+ Every Day Crème Face	14.99	75g	5g	15	\$1.00
Nivea	Nivea Sun Age Defence Facial Sunscreen 30+	9.99	50g	5g	10	\$1.00

Sub Category: Sunscreen Body Trigger Spray SPF30+
Melaleuca Brand: Sun Shades Every Body SPF30+ Sunscreen Spray



Company	Brand	Price \$AU	ml	ml per Use	No. of Uses	Cost per Use
Melaleuca	Sun Shades SPF 30+ Sunscreen Spray	14.95	200	30	6.7	\$2.24
Hamilton	Hamilton Sunscreen 30+ Spray	9.95	100	30	3.3	\$2.99
Nivea	Nivea Sun Spray 30+	18.63	200	30	6.7	\$2.79
Ego	Ego Sunsense 30+ Milk Mist	11.99	150	30	5.0	\$2.40
Le Tan	Le Tan SPF 30+ Gel Mist Spray	17.69	250	30	8.3	\$2.12
Banana Boat	Ultra 30+ Spray Lotion	15.75	240	30	8.0	\$1.97

Sub Category: Zinc Stick Block SPF30+
Melaleuca Brand: Sun Shades Zinc Stick SPF30+



Company	Brand	Price \$AU	g	g per Use	No. of Uses	Cost per Use
Melaleuca	Sun Shades Zinc Stick SPF 30+	5.95	12	1	12	50c
Clarins	Sun Control Stick SPF30+	30.00	4.5	1	5	\$6.67
Hamilton	Solastick 30+	5.50	4.5	1	5	\$1.22
Sun Zapper	Sun Zapper Zinc Stick SPF 30+	8.99	12	1	12	75c
Ultra Protect	Ultra Protect Tan Zinc Stick SPF 30+	4.98	13.5	1	14	37c

Sub Category: After Sun Gel, Lotion or Moisturiser
Melaleuca Brand: Sun Shades Aftersun Hydrogel E



Company	Brand	Price \$AU	ml	ml per Use	No. of Uses	Cost per Use
Melaleuca	Sun Shades Aftersun Hydrogel E	15.95	210	30	7	\$2.28
Clarins	After Sun Replenishing Moisture Care for Face	40.00	50	30	1.7	\$24.00
Jurlique	Calendula Cream After Sun Moisturiser	30.00	40	30	1.3	\$22.50
Nutrimetics	Botanicals Aloe Hydragel	31.50	50	30	1.7	\$18.90
Nutrimetics	After Sun Moisturiser	20.00	150	30	5	\$4.00
Avon	Aloe Vera Gel	8.99	100	30	3.3	\$2.70
Solarcaine	Aloe Vera Mist	10.69	125	30	4.2	\$2.57
Nutri-Synergy	Aloe Vera	15.99	240	30	8	\$2.00

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Sub Category: Lip Balm with or without Sunscreen
 Melaleuca Brand: Sun Shades Lip Balm SPF15



Company	Brand	Price \$AU	ml/g	ml/g per Use	No. of Uses	Cost per Use
Melaleuca	Sun Shades Lip Balm SPF 15	4.25	4.75g	.25g	19	22c
The Body Shop	Hemp Lip Conditioner	13.95	4.2g	.25g	17	83c
Mary Kay	Satin Lips Lip Balm	26.00	8g	.25g	32	81c
Clinique	Superbalm Lip Treatment	22.00	7ml	.25ml	28	79c
Jurlique	Lip Care Balm	25.00	8ml	.25ml	32	78c
Trilogy	Rosehip oil intensive lip treatment	9.95	4.5g	.25g	18	55c
Aesop	Rosehip seed lip balm	13.50	7g	.25g	28	48c
Blistex	Clear Advance SPF 30	7.95	4.25g	.25g	17	47c
The Body Shop	Vitamin E Lip Care Stick SPF 15	7.95	4.4g	.25g	18	45c
Avon	Planet Spa Lip Balm	8.99	5g	.25g	20	45c
Avon	Moisture Therapy Lip Treatment with sunscreen	5.99	4g	.25g	16	37c
In Essence	Lip Balm	6.95	4.8g	.25g	19	36c
Lush	T Tree Simplex Lip Balm	12.95	10g	.25g	40	32c
Hamilton	Lips Vanilla Lip Balm	5.69	4.5g	.25g	18	32c
Bonne Bell	Lip Maintenance	3.99	3.5g	.25g	14	29c
Lip-Eze	Lip Balm	4.69	4.7g	.25g	19	25c
Chap Stick	Lip Conditioner SPF 15	3.69	4.2g	.25g	17	22c

Notes: Number of Uses rounded up to the nearest unit. Generally, there is no difference in price between lip balms with sunscreen or without or SPF15 vs SPF30, so all have been used.