



Australian Pricing Comparisons
Nicole Miller—Skin Care

Pricing Comparisons—Nicole Miller Skin Care

Category	Sub Category	Melaleuca Brands	Page
3 Step Set	Cleanser, Toner, Moisturiser Pack	Skin Care Necessities Set	3
Cleanser	Cleanser—Normal to Dry	Hydrating Facial Cleanser	3
	Cleanser—Normal to Oily	Refining Facial Cleanser	4
Toner	Toner	Hydrating Facial Toner	4
		Clarifying Facial Toner	4
Moisturiser	Moisturiser—Normal to Dry	Daytime Delivery Creme SPF15	5
	Moisturiser—Normal to Oily	Daytime Delivery Lotion SPF15	5
Anti-Ageing	Anti-Ageing Hands	Timeless Age-Defying Hand Creme SPF15	6
	Anti-Ageing Face	Timeless Age-Defying Serum	6
		Skin-Revitalising Serum	6
	Anti-Ageing Body Smoothing	Timeless Body Smoother	7
	Night Creme/Vitamin Complex	Night Firming Treatment	7
Treatments	Hydrating Masque	Replenish Hydrating Fruit Masque	8
	Mud Masque	Refine Purifying Mud Masque	8
	Exfoliating	Radiance Exfoliating Treatment	9
Eyes	Eye Creme	Eyewear Refirming Creme	9
	Eye Makeup Remover	Gentle Care Nourishing Eye Makeup Remover	10

The pricing comparisons contained in this publication were conducted in April 2008.

Prices are generally at RRP (recommended retail prices) where available. Prices quoted are not promotion or pack prices.

Prices are obtained from either supermarkets (mainly Coles and Safeway in Melbourne), corporate product websites or online shopping websites.

Prices may vary based on location, retail outlet, online shopping websites or promotions.

All Melaleuca prices are in PC (Preferred Customer) prices and inclusive of GST.

Every attempt is made to use comparison products in similar package sizes.

For most products, cost per ml versus gram is used at a 1:1 ratio. This may vary from product to product, but overall, they are generally comparable if the product density is similar.

Every attempt has been made to represent competitor products with the correct brand name, size, weight and pricing. This can change even over the course of three months or may vary based on location.

This data places no judgement on the effectiveness or quality of the competitor products listed. It is simply a factual comparison at the time of printing using publicly available data.

3 Step Set



Sub Category: Cleanser, Toner, Moisturiser Pack
Melaleuca Brand: Nicole Miller Skin Care Necessities Set

Company	Brand	Price \$AU
Nicole Miller	Skin Care Necessities Set (Cleanser, Toner, Moisturiser)	79.00
Shiseido	Gentle Cleaning Foam, Hydro Refining Softener, Day Essential Moisturiser	182.00
Estee Lauder	Perfectly Clean Cleanser, Sparkling Clean Toner, Daywear Plus Cream SPF15	174.00
Mary Kay	The Miracle Set (Cleanser, Moisturiser, Day Solution with Sunscreen, Night Solution)	174.00
Lancome	Galatee Confort, Pure Focus Mattifying Lotion, Pure Focus Moisturising Lotion	172.00
Nutrimetics	Restore Softening Cleansing Creme, Restore Refining Toning Lotion, Restore Anti-Ageing Moisturising Creme	143.00
Clarins	Gentle Foaming Cleanser, Toning Lotion, Gentle Day Cream	140.00
Jurlique	Cleansing Lotion, Day Care Conditioner, Day Care Face Cream	120.00
Ella Bache	Softening Cleansing Cream, Balancing Emulsion Oily Skin	117.00
Clinique	3 Step Skin Care (Liquid Facial Soap, Toner, Dramatically Different Moisturiser)	102.00
Kosmea	Purifying Cream Cleanser, Hydrating Rosewater Mist, Moisturising Lotion	89.85
The Body Shop	Cleanser, Toner, Moisturiser	56.85

Cleanser



Sub Category: Cleanser—Normal to Dry Skin
Melaleuca Brand: Nicole Miller Hydrating Facial Cleanser

Company	Brand	Price \$AU	ml	Cost per ml/g
Nicole Miller	Hydrating Facial Cleanser	28.00	120	\$0.23
Shiseido	Benefiance Creamy Cleansing Foam	70.00	125	\$0.56
Lancome	Galatee Confort	57.00	125	\$0.46
Shiseido	The Skincare Gentle Cleansing Cream	50.00	125	\$0.40
Living Nature	Vitalising Cleanser	40.00	100	\$0.40
Jurlique	Cleansing Lotion	38.00	100	\$0.38
Ella Basche	Softening Cleansing Cream	49.00	150	\$0.33
Botani	Olive Soothing Cleanser	29.00	100	\$0.29
Estee Lauder	Perfecting Clean Light Lotion Cleanser	56.00	200	\$0.28
Yves Saint Laurent	Pure Instant Pur Gentle Milk Cleanser	56.00	200	\$0.28
Nutrimetics	Restore Softening Cleansing Creme	42.00	150	\$0.28
Estee Lauder	Verite for Sensitive Skin Light Lotion Cleanser	52.00	200	\$0.26
Clinique	Comforting Cream Cleanser	38.00	150	\$0.25
Aesop	Fabulous Face Cleanser	45.50	200	\$0.23
Clarins	Cleansing Milk with alphine herbs	38.00	200	\$0.19
The Body Shop	Vitamin E Facial Wash	18.95	100	\$0.19

Cleanser

Sub Category: Cleanser—Normal to Oily Skin
 Melaleuca Brand: Nicole Miller Refining Facial Cleanser



Company	Brand	Price \$AU	ml/g	Cost per ml/g
Nicole Miller	Refining Facial Cleanser	28.00	120ml	\$0.23
Shiseido	Gentle Cleansing Foam	52.00	125ml	\$0.42
Living Nature	Purifying Cleanser	40.00	100ml	\$0.40
Lush	Ultra Bland Gentle Cleanser	17.95	45g	\$0.40
Estee Lauder	Perfectly Clean Splash Away Foaming Cleanser	49.00	125ml	\$0.39
Yves Saint Laurent	Self Foaming Cleanser Instant	56.00	150ml	\$0.37
Nurimetics	Foaming Facial Cleanser	32.50	100ml	\$0.33
Clarins	Gentle Foaming Cleanser	38.00	125ml	\$0.30
Botani	Purify Facial Cleanser	29.00	100ml	\$0.29
Nutrimetics	Sensitive gentle Foaming Cleanser	40.00	150ml	\$0.27
Clinique	Rinse Off Foaming Cleanser	38.00	150ml	\$0.25
Aesop	Fabulous Face Cleanser	45.50	200ml	\$0.23
Jurlique	Foaming Facial Cleanser	40.00	200	\$0.20
Bloom	Clean Sweep—sweet orange cream cleanser	20.00	100	\$0.20
Avon	Anew Retroactive Daily Facial Cleanser	24.99	125	\$0.20
InEssence	Fresh Foaming Cleanser	39.95	200	\$0.20

Toner

Sub Category: Toner
 Melaleuca Brand: Nicole Miller Hydrating Facial Toner
 Nicole Miller Clarifying Facial Toner



Company	Brand	Price \$AU	ml	Cost per ml
Nicole Miller	Hydrating Facial Toner and Clarifying Facial Toner	24.00	120	\$0.20
Shiseido	Hydro Balancing Softener	67.00	150	\$0.45
Living Nature	Hydrating Gel	45.00	100	\$0.45
Jurlique	Day Care Conditioner (Toner)	40.00	100	\$0.40
Mary Kay	Mary Kay Pure White Softener	40.00	100	\$0.40
Aesop	Parsley Seed Anti-Oxidant Facial Toner	37.50	100	\$0.38
Yves Saint Laurent	Instant pur Mattifying Toner	56.00	200	\$0.28
Nutrimetics	Bio-Repair Multi-Activie Purifier	39.00	150	\$0.26
Trilogy	Hydrating Mist Toner	23.95	100	\$0.24
Estee Lauder	Sparkling Clean	43.00	200	\$0.22
Lancome	Pure Focus Mattifying, Purifying Lotion	43.00	200	\$0.22
The Natural Source	Balancing Softening Toner	26.95	125	\$0.22
Guinot	Hydra Comfort Lotion	42.90	200	\$0.21
Nutrimetics	Restore Refining Toning Lotion	42.00	200	\$0.20
Clarins	Toning Lotion	36.00	200	\$0.18
Clinique	Clarifying Toner Level 2	35.00	200	\$0.18

Moisturiser



Sub Category: Moisturiser—Normal to Oily/Combination Skin with SPF
 Melaleuca Brand: Nicole Miller Daytime Delivery Lotion SPF15

Company	Brand	Price \$AU	ml	Cost per ml/g
Nicole Miller	Daytime Delivery Lotion SPF15	39.00	50	\$0.78
Yves Saint Laurent	Ideal Defense Rejuvenating Multi Protection Lotion SPF8	96.00	50	\$1.92
Clinique	Superdefense Triple Action Moisturiser SPF25	90.00	50	\$1.80
Estee Lauder	DayWear Plus Lotion SPF15	76.00	50	\$1.52
Lancome	Pure Focus Moisturising Lotion	72.00	50	\$1.44
Jurlique	Day Care Face Lotion	42.00	30	\$1.40
Elizabeth Arden	Daily Moisture	68.00	50	\$1.36
Ella Bache	Balancing Emulsion Oily Skin	68.00	50	\$1.36
Clarins	Gentle Day Cream Sensitive Skin	66.00	50	\$1.32
InEssence	Age Arrest Moisturiser, normal-oily skin	64.95	50	\$1.30
Lancome	Vinefit Fluid SPF15	59.00	50	\$1.18
Dr Lewins	Oil Free Day and Night Cream	59.95	56	\$1.07
Shiseido	Skin Care Essential Moisturiser Light SPF10	67.00	75	\$0.89
Kosmea	Moisturising Lotion SPF30	41.95	50	\$0.84
Nutrimetics	Restore Anti-Aging Moisturising Lotion	59.00	75	\$0.79
Clinique	Dramatically Different Moisturising Lotion	39.00	50	\$0.78
Lush	Enzymion Brightening Moisturiser for Oily Skin	34.95	45	\$0.78
Living Nature	Rich Day Cream	68.00	100	\$0.68
Lush	Imperials Balancing Moisture for all skin types	29.95	45	\$0.67
Aesop	Camellia Nut Facial Hydrating Cream	38.50	60	\$0.64
Trilogy	Vital Moisturising Cream	34.95	60	\$0.58

Sub Category: Moisturiser—Normal to Dry Skin with SPF
 Melaleuca Brand: Nicole Miller Daytime Delivery Creme SPF15



Company	Brand	Price \$AU	ml	Cost per ml
Nicole Miller	Daytime Delivery Creme SPF15	39.00	50	\$0.78
Yves Saint Laurent	Age Exert Age Defying Creme SPF15	135.00	30	\$4.50
Estee Lauder	Resilience Lift Face Creme SPF15	125.00	50	\$2.50
Clinique	Repairwear Day SPF15 Intensive Cream	110.00	50	\$2.20
Chanel	Precision Age Delay Time Fighting Rejuvenation Lotion SPF15	106.00	50	\$2.12
Shiseido	Benefiance Future Solution Total Revitalising Cream	78.00	40	\$1.95
Clinique	Superdefense Triple Action Moisturiser SPF25	90.00	50	\$1.80
Mary Kay	TimeWise® Day Solution with Sunscreen	48.00	29	\$1.66
Elizabeth Arden	Perpetual Moisture	78.00	50	\$1.56
Estee Lauder	DayWear Plus Multi Protection Antioxidant Cream SPF15	76.00	50	\$1.52
Jurlique	Day Care Face Oil	45.00	30	\$1.50
InEssence	Age Arrest Moisturiser, normal-dry skin	64.95	50	\$1.30
Avon	Anew Ultimate Cream	59.99	50	\$1.20
Jurlique	Day Care Face Cream	42.00	40	\$1.05
Nutrimetics	Restore Anti-Aging Moisturising Creme	59.00	60	\$0.98
Lush	Imperials Balancing Moisturiser for all skin types	29.95	45	\$0.67
Aesop	Camellia Nut Facial Hydrating Cream	38.95	60	\$0.64
Trilogy	Vital Moisturising Cream	34.95	60	\$0.58
Loreal	Age Perfect Day Creme	25.95	50	\$0.52

Anti-Ageing

Sub Category: Anti-Ageing Face
 Melaleuca Brand: Nicole Miller Timeless Age-Defying Serum
 Nicole Miller Skin-Revitalising Serum



Company	Brand	Price \$AU	ml/g	Cost per ml/g
Nicole Miller	Skin-Revitalising Serum	46.00	30ml	\$1.53
Nicole Miller	Timeless Age-Defying Serum	34.00	29.6ml	\$1.15
SkinCeuticals	Antioxidant Treatment	269.00	30ml	\$8.97
Murad	Day-Reform Treatment	185.00	30ml	\$6.17
Cellex-C	Advanced C Skin Tightening Creme	319.00	60ml	\$5.32
MD Formulations	Vita A Plus Anti Ageing	150.00	30ml	\$5.00
Elizabeth Arden	Prevage	250.00	50ml	\$5.00
Caudalie	Lifting Serum	110.00	30ml	\$3.67
Clinique	Repairwear Deep Wrinkle Concentrate	110.00	30ml	\$3.67
Dr Lewinns	LSC Anti-Wrinkle Treatent Double Intensity	99.95	30ml	\$3.33
Estee Lauder	Perfectionist	152.00	50ml	\$3.04
Ole Henriksen	Truth Serum—Collage Booster	82.00	30ml	\$2.73
Estee Lauder	Resilience Lift	135.00	50ml	\$2.70
Avon	Anew Clinical Line and Wrinkle Corrector	69.99	30g	\$2.33
Mary Kay	Mary Kay Pure White Essence	65.00	30ml	\$2.17
Nutrimetics	Ultra Care Anti Wrinkle Retinol Serum	62.00	30ml	\$2.07
Clinique	Advanced Stop Signs Lotion	85.00	50ml	\$1.70
Clinique	Total Turnaround Visible Skin Renewer Creme	78.00	50ml	\$1.56
Avon	Anew Luminous Ultra Advanced Skin Brightener	39.99	30g	\$1.33

Sub Category: Anti-Ageing Hands
 Melaleuca Brand: Nicole Miller Timeless Age-Defying Hand Creme SPF15



Company	Brand	Price \$AU	ml	Cost per ml
Nicole Miller	Timeless Age-Defying Hand Creme SPF15	17.00	44	\$0.39
Cellex-C	Skin-Firming Hand Creme	175.00	50	\$3.50
Caudalie	Hand and Nail Fortifying Treatment	75.00	30	\$2.50
Guerlain	Superaquaserum Handcare	89.00	75	\$1.19
Estee Lauder	Re-Nutriv Intensive Lifting Hand Creme SPF15	92.00	100	\$0.92
Lancome	Absolute Hand	62.00	100	\$0.62
Eleusian	Regenerative Hand Creme	26.00	50	\$0.52
Avon	Anew Ultimae Transforming Hand Cream with Sunscreen	29.99	75	\$0.40
Aveda	Hand Relief	44.95	125	\$0.36
Clinique	Stop Signs Hand Repair	25.00	74	\$0.34

Anti-Ageing

Sub Category: Night Creme/Vitamin Complex
Melaleuca Brand: Nicole Miller Night Firming Treatment



Company	Brand	Price \$AU	ml/g	Cost per ml/g
Nicole Miller	Night Firming Treatment	46.00	50ml	\$0.92
MD Formulations	Vita Plus Night Recovery	130.00	30ml	\$4.33
Clinique	Repairwear Extra Help Serum	110.00	30ml	\$3.67
Estee Lauder	Advanced Night Repair Recovery Complex	100.00	30ml	\$3.33
Lancome	Primordiale Intense Nuit	129.00	50ml	\$2.58
Jurlique	Herbal Recovery Gel	70.00	30ml	\$2.33
Clinique	Repairwear Intensive Night Creme	110.00	50ml	\$2.20
Nutrimetics	Ultra Care Moistursing System	73.00	35ml	\$2.09
Nutrimetics	Ultra Care Age Optimising Treatment Serum	80.00	40ml	\$2.00
Elizabeth Arden	Ceramide Time Complex Capsules	119.00	60ml	\$1.98
Mary Kay	Mary Kay Pure White Night Cream	55.00	30g	\$1.83
Clinique	Advanced Stop Signs Lotion	85.00	50ml	\$1.70
Thalgo	Hydration Relaxation Relaxing Cream	84.00	50ml	\$1.68
Mary Kay	TimeWise Night Solution	48.00	29ml	\$1.66
Clarins	Gentle Night Cream Sensitive Skin	82.00	50ml	\$1.64
Lush	Skin's Shangri La Ultimate Night Cream	60.00	45g	\$1.33
Avon	Anew Clearly C Serum	39.99	30ml	\$1.33
The Body Shop	Moisture White Night Treatment Cream	48.95	40ml	\$1.22
Nutrimetics	Nutri-Rich Oil	73.00	60ml	\$1.22
Avon	Anew Ultimate Night Transforming Lift Cream	59.99	50g	\$1.20
Mary Kay	Intense Moisturising Cream	60.00	51g	\$1.18
Clinique	Moisture Surge Extra	56.00	50ml	\$1.12
Nutrimetics	Restore Anti-Ageing Intense Night Moisturising Creme	67.00	60ml	\$1.12
Dr Lewinns	Vitamin A Rejuvenation Cream	49.95		\$0.89
Nutrimetics	Sensitive Extra Comfort Fluid	52.00	60	\$0.87
Jurlique	Ultra Sens. Night Treatment Gel	77.00	100	\$0.77

Sub Category: Anti-Ageing Body Smoothing
Melaleuca Brand: Nicole Miller Timeless Body Smoother



Company	Brand	Price \$AU	ml	Cost per ml
Nicole Miller	Timeless Body Smoother	42.00	148	\$0.28
Murad	Firm and Tone Serum for the Body	159.00	200	\$0.80
In Essence	Aromatherapy Body Firming Solution	39.95	100	\$0.40
Eleusian	Zeolite Redefined Intensive Firming Gel	44.90	125	\$0.36
Nutrimetics	Specific Care Sculpture Body Defining Gel	49.50	150	\$0.33
Jurlique	Body Contouring & Toning Gel	62.00	200	\$0.31
Dr Lewinns	Tone Up Body Moisturiser	39.95	200	\$0.20
Mary Kay	TimeWise® Visibly Fit Body Lotion	45.00	236	\$0.19

Treatments

Sub Category: Hydrating Mask
 Melaleuca Brand: Nicole Miller Replenish Hydrating Fruit Masque



Company	Brand	Price \$AU	ml/g	Cost per ml/g
Nicole Miller	Replenish Hydrating Fruit Masque	22.00	74g	\$0.30
Thalgo	Moisture Quenching Mask	58.00	50ml	\$1.16
Jurlique	Deep Penetrating Cream Mask	45.00	40ml	\$1.13
Yves Saint Laurent	Hydra Tech Masque	80.00	75ml	\$1.07
Dermalogica	Multivitamin Power Recovery Masque	66.00	75ml	\$0.88
Nutrimetics	Restore Anti Ageing Firming Facial Masque	52.00	75ml	\$0.69
The Body Shop	Moisture White Hydrating Mask	41.00	60ml	\$0.68
Nutrimetics	Hydrating Masque	40.00	75ml	\$0.53
Clinique	Anti Gravity Firming Lift Mask	53.00	100ml	\$0.53
The Body Shop	Vitamin E Sink-In Moisture Mask	25.95	100	\$0.26

Sub Category: Mud Mask
 Melaleuca Brand: Nicole Miller Refine Purifying Mud Masque



Company	Brand	Price \$AU	g/ml	Cost per g/ml
Nicole Miller	Refine Purifying Mud Masque	22.00	74g	\$0.30
MD Formulations	Clearing Complex Masque	120.00	75ml	\$1.60
Clarins	Aromatic Plant Purifying Mask	58.00	50ml	\$1.16
Jurlique	Moor Purifying Mask	45.00	40ml	\$1.13
Nutrimetics	Bio Repair Multi Active Hydrating Masque	51.00	55g	\$0.93
Shiseido	Pureness Deep Cleansing Pore Mask	45.00	50ml	\$0.90
Yves Saint Laurent	Instant pur Deep Cleansing Masque	67.00	75ml	\$0.89
Aesop	Chamomile Concentrate Anti Blemish Masque	38.50	50ml	\$0.77
Estee Lauder	Clear Difference Deep Pore Purifying Facial Mask	55.00	75ml	\$0.73
Lancome	Pure Empreinte	66.00	100ml	\$0.66
Ella Bache	Equalising Mask	49.00	75ml	\$0.65
Aveda	Tourmaline Chartered Radiance Masque	79.95	125ml	\$0.64
Mary Kay	Mary Kay Pure White® Mask	45.00	85g	\$0.53
Clinique	Deep Cleansing Emergency Mask	52.00	100ml	\$0.52
Avon	Anew Ultimate Transforming Lift Mask	34.99	75g	\$0.47
Nutrimetics	Mineral Masque	47.00	125ml	\$0.38
The Body Shop	Warming Mineral Mask	27.95	100ml	\$0.28
MAC	Scrub Mask	34.00	125ml	\$0.27

Sub Category: Exfoliating
 Melaleuca Brand: Nicole Miller Radiance Exfoliating Treatment



Company	Brand	Price \$AU	g/ml	Cost per g/ml
Nicole Miller	Radiance Exfoliating Treatment	22.00	60g	\$0.37
Clarins	Gentle Exfoliating Refiner	53.00	50ml	\$1.06
Dermalogica	Daily Microfoiant	73.00	74g	\$0.99
Nutrimetics	Bio-Repair Exfoliating Gel	51.00	55g	\$0.93
Shiseido	Pureness Warming Scrub	45.00	50ml	\$0.90
Lancome	Exfoliance Clarite Fresh Exfoliating Clarifying Gel	66.00	100ml	\$0.66
Jurlique	Face Wash Cream (exfoliator)	25.00	40ml	\$0.63
Avon	Anew Clinical Micro Exfoliator	39.99	75g	\$0.53
Clinique	7 Day Scrub Creme	48.00	100ml	\$0.48
Lush	Sweet Japanese Girl Facial Massage and Exfoliation Bar	14.50	35g	\$0.41
Nutrimetics	Honey and Almond Exfoliating Face Scrub	47.00	125ml	\$0.38
A'kin	Gentle Exfoliating Facial Scrub	25.00	75ml	\$0.33
Mary Kay	Exfoliate Revitalising Mask	33.00	113g	\$0.29

Eyes

Sub Category: Eye Creme
 Melaleuca Brand: Nicole Miller Eyewear Refirming Creme



Company	Brand	Price \$AU	ml/g	Cost per ml/g
Nicole Miller	Eyewear Refirming Creme	30.00	15ml	\$2.00
Lancome	Resultion Yeux D-contraxol Intensive Anti Wrinkle Eye Treatment	89.00	15ml	\$5.93
Aesop	Parsley Seed Antioxidant Eye Serum	74.90	15ml	\$4.99
Estee Lauder	Day Wear Plus Multi Protection Antioxidant Eye Cream	69.00	15ml	\$4.60
Clinique	Repairwear Intensive Eye Cream	60.00	15ml	\$4.00
Clarins	Extra Firming Eye Contour Cream	74.00	20ml	\$3.70
Dr Lewinn	LSC Anti-Wrinkle Treatment Eye Cream	54.95	15ml	\$3.66
Nutrimetics	Ultra Care Creme Gel for Eyes	54.00	15ml	\$3.60
Jurlique	Eye Gel	99.00	30ml	\$3.30
Mary Kay	Time Wise Age-Fighting Eye Cream	52.00	18g	\$2.89
Avon	Anew Ultimate Transforming Lift Eye Creme	39.99	15ml	\$2.67
The Body Shop	Moisture White Eye Serum	39.95	15ml	\$2.66
A'kin	Soothing and Relaxing Eye Day Gel/Regenerating Eye Night Creme	35.00	15ml	\$2.33
Loreal	Age Perfect Eye Creme	25.15	15	\$1.68
The Body Shop	Vitamin C Eye Reviver	25.95	15	\$1.73

Eyes

Sub Category: Eye Make-Up Remover
Melaleuca Brand: Nicole Miller Gentle Care Nourishing Eye Make-Up Remover



Company	Brand	Price \$AU	ml	Cost per ml
Nicole Miller	Gentle Care Nourishing Eye Make-Up Remover	19.00	59	\$0.32
Jurlique	Ultra Sensitive Make-Up Remover	40.00	100	\$0.40
Nutrimetics	Gentle Lip and Eye Make Up Remover	36.50	125	\$0.29
Clinique	Take the Day Off Make Up Remover	35.00	125	\$0.28
MAC	Pro Eye Makeup Remover	34.00	100	\$0.34